

**Director of Institutional Advancement**  
**Boston University Academy**

**DEERFIELD ASSOCIATES** has been retained by **Boston University Academy**, located in Boston, Massachusetts, to conduct a national search for a Director of Institutional Advancement.

An academically rigorous independent high school on Boston University's campus, Boston University Academy (BUA) offers students who love learning both a traditional, caring independent school experience and access to a broad range of Boston University courses. BUA seeks an entrepreneurial full-time Director of Institutional Advancement who is excited to grow the program with a dynamic BUA advancement and leadership team, while leveraging the advancement resources of a major research university. The Director will report to the Head of School and serve two primary functions: leading and implementing BUA's fundraising operations, which include annual, capital, endowment, planned giving, and stewardship, and strategic oversight of Institutional Advancement efforts—fundraising, constituent relations, and marketing and communications. The Director of Institutional Advancement will oversee the preparation and planning for, and ultimately the execution of, BUA's first-ever comprehensive campaign in the near future. Candidates must bring an entrepreneurial outlook, possess strong strategic and tactical project management skills, and should have at least seven years of relevant development experience.

The opportunity is targeted for a start date of July 2020, though there is the possibility of an earlier start date depending on the availability of the candidate of choice selected following a comprehensive national search. For a complete search description on the duties, responsibilities, work experiences, skill sets, and academic credentials required please visit: <https://deerfieldassociates.com/boston-university-academy/>

Boston University Academy's 202 students are curious, capable, and kind. Students come from 55 cities and towns in the Greater Boston area. 57% of students identify as students of color. Standardized test scores place BUA's students at the top of the competitive set, with median SAT scores typically topping 1420. 31% of students receive financial aid -- a reflection of BUA's commitment to equity and access. The entrepreneurial BUA advancement team collaborates closely with BU's Development and Alumni Relations office, leveraging those resources for research, event planning, planned giving, and stewardship. In 2018, BUA celebrated its 25th anniversary year, which culminated in a gala celebration with 350 attendees including alumni, current and former parents, faculty, staff, and friends.

BUA's Mission: In our caring high-school community, students who love learning are challenged to think critically and read deeply, and to explore adventurously the wider world of learning at Boston University. For more information please visit [www.buacademy.org](http://www.buacademy.org)

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Boston University Academy values diversity in all its dimensions, from racial and socio-economic diversity, to diversity of religions, backgrounds, and sexual orientations, to linguistic and geographic diversity. Boston University is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. Boston University is a VEVRAA Federal Contractor. Boston University Academy offers a dynamic and supportive work environment, competitive salaries, and a generous benefits package including health insurance, retirement plans, paid time off, and tuition remission. For more on BU benefits, please visit <https://www.bu.edu/hr/employee-resources/benefits/>.

To explore this superb career opportunity on a highly confidential basis, please send your resume and letter of interest along with references (who will only be contacted if mutual interest is determined) to: Doug Cooney, Executive Search Consultant, **DEERFIELD ASSOCIATES Executive Search, Inc.** 572 Washington Street, Suite 15, Wellesley, MA 02482 Telephone: 781-237-2800. Email: [jobs@deerfieldassociates.com](mailto:jobs@deerfieldassociates.com)